OutcomeAI.io

AGENTIC DEVSECOPS · EXECUTIVE PITCH

Compliant IaC. Drafted by AI. Reviewed by Humans.

Your security policy enforced at generation. Human judgment always in the loop.

outcomeai.io · Benjamin Pinkert, Principal Engineer

THE PROBLEM

Your senior engineers are the bottleneck — and compliance is making it worse.

Infrastructure requests pile up Jira and ServiceNow tickets queue behind your most senior engineers - the only people authorized to write compliant IaC from scratch.

Every template drafted by hand No enforcement at creation time. Policy checks happen after generation, catching issues late and sending work back through the review loop.

Compliance compounds the drag SOX ITGC, PCI-DSS, and SOC 2 documentation requirements add overhead to every IaC request — not just the complex ones.

Senior hours on junior work Your best infrastructure engineers spend the majority of their week on boilerplate — not the architecture decisions that actually need them.

Mid-Market
Platform Teams

40–100

IaC requests/week
routed through senior
engineer review

THE COST

The boilerplate tax is measurable.

100

hrs / week

Senior engineer hours spent on boilerplate IaC generation and review at a 100-request/week enterprise team.

$390K

/ year

Recoverable engineering capacity — modeled at fully-loaded enterprise engineer cost (~$150/hr).

50+

req / week

The inflection point where the bottleneck becomes a team-level crisis for mid-market platform teams.

Based on customer discovery conversations. Fully-loaded cost modeled at ~$150/hr senior engineer total compensation.

THE GAP

Existing tools solve half the problem.

	Copilot / Amazon Q	Spacelift / env0	OutCome AI
Generates CloudFormation	✓	✗	✓
Policy enforced at generation	✗	✗	✓
Ticket-to-template workflow	✗	✗	✓
Permanent human review gate	✗	Partial	✓
Mid-market pricing	✓	✗	✓

The gap: a tool that enforces your security policy at the moment of generation AND routes the result through a permanent human review gate — at mid-market pricing.

THE SOLUTION

One assistant. Three stages. One permanent human review gate.

01

Request Ingestion

Pulls tickets from Jira or ServiceNow. Parses intent, environment, account, and applicable compliance context. No new workflows to learn.

02

Compliant Draft Generation

AI drafts a CloudFormation or Terraform for AWS, or Terraform for Azure, with your security policy enforced at generation - not scanned afterward. Reviewer-ready on arrival.

03

Human Review Gate

Every template routes to an engineer before anything deploys. Permanent by design. An audit-ready trail is created at this gate.

THE GATE

The human review gate is a compliance feature, not a training wheel.

Permanent by design: No future version removes this gate. It is a design decision. Your auditors can rely on it — and so can your compliance team.

Audit-ready review trail: Every generated template, every reviewer decision, every timestamp is captured before any deployment enters your environment.

SOX / PCI-DSS / SOC 2 aligned: The gate is the compliance evidence. Senior engineers review intent and output — not boilerplate they didn't write.

No autonomous deploys — ever: The AI drafts. Engineers decide. Nothing enters your environment without human sign-off. Non-negotiable by design.

Senior engineers keep judgment in the loop.

They just skip the boilerplate that gets them there.

What makes this viable for regulated infrastructure.

ARCHITECTURE

Your infrastructure stays yours.

Deploys into your AWS or Azure account

The product runs in your environment, not ours. You own the deployment, the data, and the update path.

Your data never leaves your cloud

Infrastructure requests, generated templates, and audit trails stay within your AWS or Azure account boundary.

Audit trail under your control

Every review, timestamp, and approval is captured in your environment — export to your SIEM or compliance tooling.

Policy as code, not as a promise

Your organization's security rulesets are encoded into the generation layer — enforced at creation, not scanned after.

FIT CHECK

The teams we're actively in discovery with.

FinTech / Platform

SOC 2 Pressure, Small Team, High Volume

6-engineer platform team. 30-50 CF or Terraform requests/week. SOC 2 Type II in place. Senior engineer's week consumed by boilerplate review.

Regulated Enterprise

100 Requests/Week, $390K Recoverable

Large regulated org. 100+ CF or Terraform requests/week. 100 engineer-hours/week on boilerplate. SOX ITGC + PCI-DSS overhead at every step.

Healthcare / HIPAA

Small Team, Heavy Repeatable Patterns

3–4 engineer platform team at a healthcare SaaS. Highly repeatable HIPAA-aligned patterns. Internal tooling attempts stalled twice.

Growth-Stage SaaS

From Ad-Hoc CloudFormation to Governed IaC

Series B, 3 infra engineers graduating from ad-hoc CloudFormation to audit-defensible infrastructure governance.

DESIGN PARTNERSHIP

Join a small cohort shaping the product before launch.

What design partners get:

- Direct line to the engineer building the system
- Your real workflow shapes the product design
- Design-partner pricing locked at launch
- Priority input on your compliance contexts
- Weekly 30-min touchpoint during onboarding

Small Team 3–5 Engineers	**$2,000** setup	**$500/mo** retainer
Platform Team 6–10 Engineers	**$3,500** setup	**$1,500/mo** retainer
Infra Org 10–25 Engineers	**$5,000** setup	**$2,500/mo** retainer

+ AI inference at cost · Deployed into your AWS or Azure account · No long-term contract · during design partnership

Three paths, zero pressure: Design partner · Notification list · Quarterly check-in

ABOUT

One engineer. One focused problem.

Benjamin Pinkert

Principal Engineer, OutCome AI

- 10+ years in cloud infrastructure & IT security
- AWS Certified DevOps Professional
- MIT Agentic AI Program
- Claude Certified Architect
- Connecticut-based, OutCome AI LLC
- When you book a conversation, you talk to me - not an SDR.

"Building in your area of credibility shortens every sales cycle and produces a better product. That's why this is the bet."

Book a Conversation

30 minutes.
No pitch.
Direct with the engineer.

outcomeai.io

Open the calendar →

Design partner · Notify me · Quarterly

Three paths, zero pressure.